

FUTURE FUEL DISTRIBUTION STRATEGIES FOR SOUTHERN AFRICA

2 & 3 November 2011

Southern Sun O.R. Tambo International Airport,
Kempton Park

This event will assist those involved in Fuel Transportation & Distribution in Southern Africa to examine what changes are on the horizon to enable informed decisions for future strategy and direction.

Job Profiles Include:

- Chief Executive Officer
- Chief Operating Officer
- Managing Director
- Marketing Director
- Financial Director
- Sales Director
- New Business Development Director
- General Manager: Supply, Trading & Optimisation
- General Manager: Marketing & Distribution
- Distribution Executives
- Supply Logistics Executives
- Corporate Planning Executives
- Regional Fleet Manager
- Regional Dispatch Centre Manager
- Exports Manager
- Sales Managers
- New Business Development Managers
- Government Relations
- Public Relations Manager
- Supply Manager
- Transport Manager
- Key Account Executives

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CLASSIC
EVENTS

FUTURE FUEL DISTRIBUTION STRATEGIES FOR SOUTHERN AFRICA

Day 1, Wednesday 2nd November 2011

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| <p>08:00 Registration & early morning coffee & pastries</p> <p>09:00 Chairperson: Welcome & Opening Remarks
Business Outlook – Trends, Threats & Opportunities
Joe Rule, Marketing Director, Fuelogic</p> <p>09:30 Infrastructure issues in the petroleum sector
Dr Rod Crompton, Regulator, NERSA</p> <p>10:30 Morning Coffee, Tea & Sandwiches</p> <p>11:00 Current Distribution Changes in South Africa</p> <ul style="list-style-type: none"> • Overview, our members, challenges this year • Current & anticipated future volumes • Impact for road transport operators • Future growth and increased supply and demand <p>Avhaphani Tshifularo, Executive Director, SAPIA</p> <p>12:00 New Refinery Capacity Options</p> <ul style="list-style-type: none"> • Overview of the liquid fuels road map • Importing of petroleum products • Update on Project Mthombo at Coega & other options • Medium to long term considerations & opportunities for distribution <p>Invited: Zingisa Mavuso, Chief Director Petroleum Controller, Department of Energy, Republic of South Africa</p> <p>13:00 Lunch</p> | <ul style="list-style-type: none"> • Proposed pipeline to Malawi & elsewhere • Anticipated growth in volumes & opportunities for transportation <p>Tito Tezinde, Head of Business Development and Projects, and Cesar Maoze, Logistics Director, Petromoc S. A., Mozambique</p> <p>14:45 Energy Outlook & Opportunities in Namibia</p> <ul style="list-style-type: none"> • Namcor and private oil companies partnership to maintain supply • Recent major offshore oil find – implications & opportunities • Our fuel requirements, volumes & current network • Expected economic growth in Namibia • Security of supply & governance • Future pipeline plans and road deliveries <p>Invited: Mr Robert Mwanachilenga, Acting Managing Director, Namco, Namibia</p> <p>15:30 Afternoon Tea, Coffee, Pastries</p> <p>16:15 Latest Tanker Innovations & Design</p> <ul style="list-style-type: none"> • Current specifications: SANS1518, ADR & RTMS • The case for dual bridging & metered, and SPD & metered delivery units • Specification considerations prior to tender briefing • International exposure, local benefit • More than just a tanker trailer <p>Ivan Terblanche, Engineering Executive, GRW Engineering</p> <p>17:00 Conference - day one ends, Networking Cocktail Function hosted by GRW Engineering</p> |
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FUTURE FUEL DISTRIBUTION STRATEGIES FOR SOUTHERN AFRICA

Day 2, Thursday 3rd November 2011

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| 08:00 | Registration & early morning coffee & pastries | 13:45 | Growing New Markets Cross Border <ul style="list-style-type: none">• The big picture here and essential strategic planning required• Neighbouring hot spots & possible growth scenarios |
| 09:00 | Chairperson: Welcome & Opening Remarks
Joe Rule, Marketing Director, Fuelogic | 14:30 | Infrastructure Development Plans for South Africa Ports
Desmond Simpson, Transport Analyst, Transnet National Ports Authority |
| 09:15 | Macro-Strategic Decisions Affecting the Fuel Supply Chain <ul style="list-style-type: none">• Summary of the State of logistics survey and specifics affecting the fuel supply sector• State of Logistics in Southern Africa: Realities & Risks• Cross Border Corridors: Successes & planned project progress• Future factors & considerations needed to ensure sustainable growth on these routes• Outlook for the road transport of fuel in the region Dr Jan Havenga, Director: Centre for Supply Chain Management, Department of Logistics, Stellenbosch University | 15:15 | Afternoon Tea, Coffee, Pastries |
| 10:00 | How road, rail together with pipeline can work together to guarantee security of supply to Gauteng
Leslie Naidoo, Commercial Manager Operations, Transnet Pipelines | 15:30 | Cross Border Processes & Corridors <ul style="list-style-type: none">• Overview of the agency achievements & improvements regarding trade and transport within the SADC region• Future opportunities here for fuel transport operators• Multi & Bilateral road transport agreements with the various SADC states• Five year cross border volumes and projected increases here Marina Aucamp, Chief Financial Officer, Cross Border Transport Agency |
| 10:45 | Morning Coffee, Tea & Sandwiches | 16:15 | The Arrival & Growth of Euro 5 Compliant Trucks in Southern Africa <ul style="list-style-type: none">• Overview - emission standards comparisons• The sharp increase in demand for low sulphur diesel• Corporate Video Malcolm Gush, Truck Product Manager, Volvo Southern Africa |
| 11:15 | Case Study: Excellence in Tanker Monitoring <ul style="list-style-type: none">• Latest fully integrated fleet management solution• Security of product deliveries Given Mutshena, Sales Director, Ctrack Mzansi | 16:45 | Summary & Closing Remarks from the Chairperson, Questions & Answers |
| 12:00 | The impact of toll roads and the efficiency of the South African supply chain
Garth Bolton, Chief Executive Officer, Cargo Carriers | | |
| 12:45 | Lunch | | |

CargoCarriers 

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Registration Form

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Email: nigel@classicevents.co.za

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FUTURE FUEL DISTRIBUTION STRATEGIES FOR SOUTH AFRICA

DATE: 2 & 3 November 2011

FEE per delegate

2 days full price R4774-00

1 day full price R3474-00

Inclusive of course materials, refreshments and lunch.
All prices inclusive of VAT.

VENUE: Southern Sun O.R. Tambo International Airport, Kempton Park

REGISTRATION DETAILS

Delegate Name: Mr/Mrs/Ms _____

Job Title: _____

Email: _____

Day 1 Day 2 Both days

Delegate Name: Mr/Mrs/Ms _____

Job Title: _____

Email: _____

Day 1 Day 2 Both days

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Day 1 Day 2 Both days

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- No refund given if delegate did not show up at event but course materials, if any, can be sent.
- Organiser reserves the right to change venue, date, programme and/or speaker/s if circumstances require.
- Organiser will refund payment if event is cancelled. If cancellation is not caused by organiser i.e. natural causes, regret no refund will be provided.
- Please inquire if you need special lunch i.e. vegetarian, kosher, halaal etc, accommodation or disabled facilities.

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Date: _____



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