

STABILIZING LP GAS SUPPLY FOR SOUTHERN AFRICA

Wednesday 14 March 2012

**Southern Sun O.R. Tambo International Airport
Kempton Park**

Use of Gas could grow by 30% in South Africa, but supply issues have hampered meaningful growth plans and strategies. This one day conference will explore the main issues and various solutions surrounding LPG supply.

Ten reasons to attend:

- Examine current regulatory challenges and proposed pricing models
- Interact, engage and learn from leading industry professionals
- Explore and understand scheduled refinery shutdowns which may impact you this winter
- Listen first hand and study business models from international case studies
- Explore and quantify the need for additional or strategic storage
- Identify possible partnerships to maximise best import prices and optimum volumes
- Enable opportunities to develop sustained growth and competitor advantage for your business
- Understand the enormity and opportunities of autogas for your business
- Participate in an open forum style panel discussion to influence outcomes
- Refine your approach and re-evaluate strategies to enable you to produce useful management information

Who should attend:

- Chief Executive Officer
- Chief Financial Officer
- Chief Marketing Officer
- Managing Director
- Marketing Director
- Sales Director
- Financial Director
- General Manager: Supply, Operations, National Sales
- Executives: Corporate Planning, Supply & Optimisation, Operations, Logistics, Strategic Planning, Export, Import, Procurement, Business Development and Government Relations
- Managers: Production, Supply, Refinery, Distribution, Trading, Regional Fleet, Transport and Contractors

Exhibitor Sponsor:



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Event Organiser:

Classic Exhibitions & Conferences C.C.

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2109, South Africa

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**CLASSIC
EVENTS**

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07:30 Registration & early morning coffee & pastries

08:30 Chairpersons: Welcome & Opening Remarks

08:45 LPG in South Africa's Energy Mix

- What role does LPG play in the integrated resource plan?
 - Can South Africa handle the increased domestic demand for LPG?
 - 1.5 million Households set to be converted to LPG by 2016.
 - Future legislation & governments priorities
 - Current price regulations and an update on the move towards import price parity
 - How to reach an equilibrium between supply and demand for LPG this coming winter season
- Invited: Her Excellency Minister Dipuo Peters, Minister, Department of Energy**

09:30 Current Refinery Production of LPG in South Africa

- Challenges faced from last year
 - Refinery capacities – best and worst case
 - Refinery planned maintenance & shut downs
 - LPG volumes currently & expected demand growth
 - Factors driving outsourcing or sale of LPG business by producers
- Avhaphani Tshifularo, Executive Director: SAPIA**

10:00 The Need for Additional Petroleum Storage and Loading Facilities

- The procedure with regard to license application for LPG storage and loading facilities.
- Patrick Mabuza, Acting Executive Manager Petroleum Pipelines Division, NERSA**

10:30 Morning Coffee, Tea & Sandwiches

11:00 Infrastructure Developments for South African Ports

- Imports via ports of South Africa
 - Current capacity
 - Future plans in expanding capacity
 - The leasing options and the Section 56 options under the National Ports Act
- Desmond Simpson, Transport Analyst, Transnet National Ports Authority**

11:30 LPG Supply & Demand Situation in the Western Cape, & the Need for a Large LPG Importation Facility.

- Western Cape energy policies & LPG
 - Government support, TNPA port access
 - RSA & Western Cape supply and demand situation
 - Need for large LPG importation open access facilities
 - Short term stages development & emergency importation facilities
 - LPG regulated structure & need to move to true import parity for LPG
 - Funding for LPG importation facilities
- Barthlo Harmse Development Manager, Sunrise Energy (Pty) Ltd, & Thembisile Salman, Senior Manager (Chemical and Allied Industries) at Industrial Development Corporation of SA LTD IDC**

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12:30 Additional Storage Capacity plans in Richards Bay to Alleviate Supply Constraints

- Slide one is partners in project and lease discussion TNPA
- Are where the project is situated and choice of land
- Vopak Reatile Richardsbay project incl LPG
- Volumes and throughput (10 000mt initially) of LPG facility and target market
- Timelines EIA & Construction
- Challenges related to port infrastructure and pricing

Simphiwe Mehlomakulu, Deputy Chairman, Vopak Reatile

- Strategic Storage – proposed model
- Need to improve perception of LP Gas availability
- Strategies to grow the LP Gas market

16:00 Closing Remarks from the Chairperson, Questions & Answers

16:15 Conference – ends with Tea, Coffee, Savoury Snack & Networking Cocktail Function

13:00 Lunch

14:00 Evaluating the Role of LPG in Developing a Green South African Motor industry

- Is LPG a viable alternative fuel and is it cost effective?
- Assessing the technology to run petrol and diesel engine vehicles on LPG
- LPG increasingly viewed as a safe, reliable, environmentally friendly and cost effective fuel
- Supply issues

Dineshan Moodley, Acting Executive Industry Development, Automotive Industry Development Centre

14:30 Case study: International LPG Roll Out Comparisons
George Tatham, Kaya Gas

15:00 Panel Discussion: Summary of the Day & Outcomes

- Proposed pricing model
- Regulatory challenges – suggested revisions

Registration Form

Attention: Classic Exhibitions & Conferences C.C.

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DATE: 14 March 2012

FEE per delegate

Inclusive of course materials, refreshments and lunch.
All prices inclusive of VAT.

Early bird valid till 17 February 2012
1 day full price R3474-00 early bird R2747-00

VENUE:

Southern Sun O.R. Tambo International Airport, Kempton Park

REGISTRATION DETAILS

Delegate Name: Mr/Mrs/Ms _____

Job Title: _____

Email: _____

Cell: _____

Delegate Name: Mr/Mrs/Ms _____

Job Title: _____

Email: _____

Cell: _____

Delegate Name: Mr/Mrs/Ms _____

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Signing this form entails your understanding of the Registration and Payment requirements:

- A confirmation letter and invoice will be faxed/emailed to you upon receipt of your registration form, reserving your seat/s.
- Kindly make payment to guarantee your seat/s as non payment may result in your seat allocated to someone else
- Electronic payment/direct deposit can be made to **First National Bank Acc. #: 622-780-941-82. Account Name: .Classic Exhibitions & Conferences c.c. Branch: Cresta. Branch Code: 254-905.** Kindly indicate company/delegate name/invoice as reference
- **Vat number: 494-021-6916**
- Please make cheque payable to: **Classic Exhibitions & Conferences**
- An official receipt of your payment will be provided, only upon request.
- A certificate of attendance will be provided, only upon request.
- No cancellation and refund given within seven days prior to the event date but replacement delegate can be sent.
- No refund given if delegate did not show up at event but course materials, if any, can be sent.
- Organiser reserves the right to change venue, date, programme and/or speaker/s if circumstances require.
- Organiser will refund payment if event is cancelled. If cancellation is not caused by organiser i.e. natural causes, regret no refund will be provided.
- Please inquire if you need special lunch i.e. vegetarian, kosher, halaal etc, accommodation or disabled facilities

Signature: _____

Submitted By: _____

Organisation / Company: _____

Date: _____